

BUSINESS VALUE

Business value is a statement of tangible results Customers achieve from using products and services

Our business value approach views an organisation and its activities as a network of relationships, both internal and external, conducted with an ability to achieve all forms of value - derived from the way the activities are performed and their alignment to strategic business goals.

Solchar payment products are designed to achieve several business advantages simultaneously. This could be:

- streamlining financial control and releasing revenue, whilst engaging less staff time in relatively unproductive or error-prone activities;
- constructing a robust and versatile store of data and images of transactions, with the ability to access this information for enhanced customer services and achieve compliancy with complex anti-money laundering legislation;
- reducing the opportunity for fraud and improving audit trails, whilst providing cost effective management of cumbersome invoice and remittance tracking.

Our business value approach is designed to meet Customer-driven criteria:

Secure Investment

Solutions that are specific and flexible using specialist software, designed using trusted industry knowledge, without a prohibitive price-tag.

Modular Design

Component-based architecture that is adaptable and scalable – able to deliver an extensive range of applications and services with a short lead time.

Innovation

Agile solutions, designed to fit into existing accounting or financial systems, solving information disconnects and facilitating management reporting.

Synergy

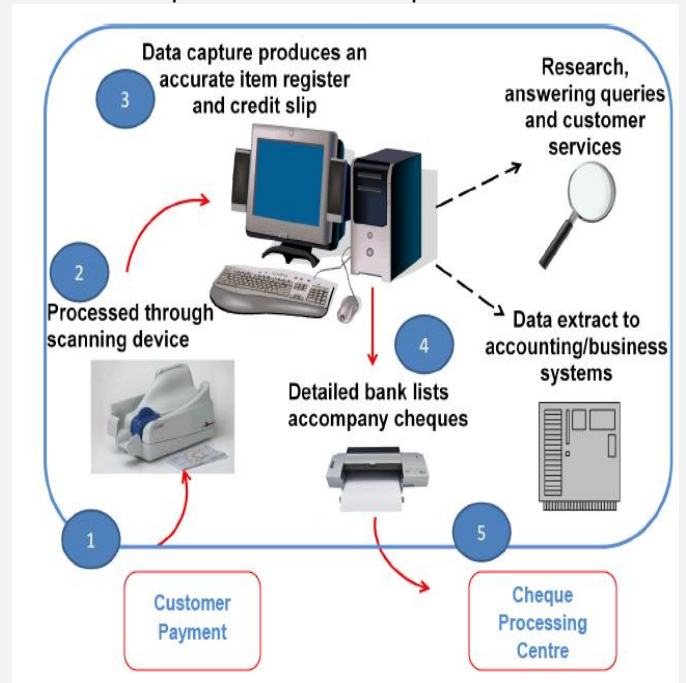
Solutions planned, configured and implemented to achieve seamless integration and business continuity.

Low risk

A unique mix of technology and business expertise, developed within the UK payments industry, tried and tested in numerous business sectors – “we understand the business you’re in”.

Configurable

Feature-rich products and configuration tools which eliminate the need to create expensive customer-specific versions with inherent limited methods of operation and development.



Flexible

Meeting changing business needs and industry requirements with simple functionality upgrades and migration to enhanced versions.

Strategic Choice

Products that support:

- transaction monitoring (required by anti-money laundering legislation);
- monitoring Certainty of Fate clearing targets;
- capacity building for truncation or right-sizing;
- fraud prevention measures.

Referenceable

100% positive feedback from customers who have achieved (and frequently exceeded) their strategic opportunity.

Easy to Use

Intuitive user interfaces ensure the level of special training is kept to a minimum. Microsoft standards and operational activities mean systems are supported by own IT teams without difficulty.